



Scope of Services

Meeting the Needs of Every Student, Every Day

At A Glance



30+ years



48 states



120+ employees



1,400+ clients



97% client retention

Student Health

- Market review, benchmarking and competitive analysis
- Access to all national and regional carriers
- Fully insured and self-funded solutions
- Consortium programs requiring limited or no underwriting
- One-stop customer service model with a dedicated account team
- Customized waiver, enrollment and insurance audit services
- Dedicated customer service team, toll-free phone number and customized website with unique URL
- Tailored communications plans for program marketing
- Quarterly claims review, renewal planning and negotiation
- Thought leaders, quarterly industry newsletters

Athletics

- Intercollegiate athletic accident insurance
- Fully insured and self-funded options
- Catastrophic and basic accident insurance/cash benefit plans
- Camps, clinics, club and intramural sports
- Bonus insurance
- Primary insurance verification
- International student athlete insurance
- High limit, accidental death and dismemberment

Global

- ACA-comparable plans for J1 and F1 international students and scholars
- Study abroad insurance for students, faculty and staff
- Plans with limited duration coverage options (1-12 months)
- A wide variety of 24/7 travel assistance services
- Preferred status with select carrier partners
- Customized program implementation options to meet school-specific administrative requirements
- Cancel for Any Reason/Interruption for Any Reason (CFAR/IFAR)

Program Consulting

- Request for proposal (RFP) development and procurement management
- State and federal regulatory and marketplace guidance
- Market review, benchmarking and competitive analysis
- Program design, market placement for SHIP, sports, international, special risk, dental and vision
- Carrier contract negotiation
- Outsourcing student health services

Special Risk

- K-12 student accident
- Collegiate student accident
- Camps, clinics and events
- Religions/nonprofit participant accident
- Event and cancellation/loss of revenue
- Student property, dental, short-term medical and tuition insurance

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