

Award Announcement



Staples Business Advantage has been awarded a new E&I contract through a competitive solicitation and WAICU has created a special program for WAICU member schools. As a result, you can expect no interruption in service, enhanced pricing and benefits, for up to a 10-year term. The agreement includes a large core list of net-priced, commonly ordered items as well as Staples Business Advantage full assortment PLUS the opportunity to earn an enhanced rebate program!



Janitorial & Sanitation



Furniture



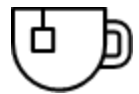
Office Supplies



Custom Print



Technology



Breakroom

Committed to inclusion, diversity, and sustainability

Supplier Diversity Programs

Tier 2 supplier diversity programs with independently owned, operated and certified MBE, WBE, LGBTQ, VBE and Small Businesses.

Sustainable Products & Programs

9,000+ sustainable products across all categories, Smart-Size™ packaging, custom reporting, and other programs to meet your goals.



Staples Business Advantage empowering those dedicated to the public good.

Supporting your institution's mission and E&I as a member owned, non-profit sourcing cooperative focused on serving the education community.



Build Efficiencies

Uniform ordering, billing, and product assortment across your school in one account, with seamless integration into all major e-procurement systems.



Spend Analytics & Reporting

Stay on budget and track activity with spend controls, approval flows, and reporting tools accessible through your personalized partner portal.



Volume Rebates

Opportunities to earn volume rebates to reinvest back into your school. **The more WAICU schools spend in aggregate, the greater the rebate opportunity!**



Fast, Free Delivery

Free next-day delivery, including desktop delivery.

Contract summary

- **Contract #:** CR001309
- **Contract term:** 2/3/25 – 2/3/30, with the option to extend up-to five additional years.
- **Single awardee:** Office Products, Supplies and Solutions.
- **Scope of products & services:** Office Products, Facilities, Breakroom, Furniture, Technology, Print, and Promotional Items.
- **Pricing:**
 - Core list of 12,000 net priced items.
 - Balance of items not on the core list may be updated based upon market dynamics.
 - Price protections for the first two years of the term.
- **Prompt pay discount:** 1% when payments are made within ten days.
- **Standard payment terms:** Net 30 days
- **Variable volume rebate:** Opportunity to earn annual rebate.
- **Dedicated Account Support:** A local team to support campus



To learn more, or execute a new Participation Agreement for this contract, contact your **Staples Business Advantage Expert:**

Cyndi Castegnaro | Key Account Executive

Cyndi.Castegnaro@staples.com